

CERAMICS SUPPLY CHAIN

PREMIER LOGISTICS
PARTNER TO EUROPE'S
MAJOR TILE MANUFACTURERS
FOR OVER 45 YEARS.



THE
LEINSTER
GROUP

45
YEARS
PREMIUM SERVICE

FROM MANUFACTURING TO MARKET

CONNECTING OUR CUSTOMERS WITH INTERNATIONAL MARKETS

45 YEARS
PREMIUM SERVICE



The Leinster Group is an Irish owned Shipping & Logistics Company with a proud tradition of providing premier forwarding and logistics solutions, for European Tile Manufacturers, trading in global markets for over 45 Years. We welcome the opportunity to introduce our services and discuss your unique requirements.

CERAMICS SUPPLY CHAIN SUMMARY

SUPPORTING OUR CUSTOMERS ENTIRE SUPPLY CHAIN

WE ARE.....

IRISH OWNED LOGISTICS COMPANY HANDLING CERAMIC PRODUCTS FOR OVER 45 YEARS.

Financially sound & vetted by Dynamar

PREMIER LOGISTICS PARTNER TO EUROPE'S LEADING CERAMIC TILE MANUFACTURERS

Strong working trade relationship with all suppliers

WE OFFER.....



INTEGRATED LOGISTICS SOLUTIONS

- Fixed lumpsum rates, door-quay, inclusive origin customs costs
- Free-time trade agreements for destinations
- Volume transport committed vendor rates



TRANSPORT & DISTRIBUTION

- High frequency scheduled services in all priority regions
- Curtainside deliveries at destination available
- Parcel sample Courier Services



DOCUMENTATION & CONTROL

- Customs Clearance & Customs AEO Approved vendor
- Deferred Vat & Duty payment options
- Full Risk Marine Insurance provider
- ITIC & ICS / QA Compliant



SPECIALIST CUSTOMER SUPPORT

- Dedicated department handling full container/pallet ceramics
- 'Control Tower' supply chain management & tracking
- Single point of contact

WE SERVE.....

GLOBAL MARKETS ELITE POWERFUL PARTNERSHIPS SETS US APART



INTEGRATED LOGISTICS

COMBINING CARRIER RELATIONSHIPS AND PROCUREMENT EXPERTISE

PRODUCTS/SERVICES

- Full container load & pallet shipments
- Multimodal transport solutions
- Full Risk Marine Insurance cover
- Documentation & customs clearance
- Specialist customer service and regional support teams

ADVANTAGES

- Profit from our alliance with liner & transport partners
- Customer access to privileged rates
- Choice of multiple carriers weekly schedules to align with desired lead time (/delivery window)
- Full tracking and status events



INSURANCE COVER

FULL RISK LLOYDS OF LONDON MARINE
INSURANCE COVER & PROFESSIONAL
SUPPORT

THIS IS NOT JUST INSURANCE

THIS IS FULL RISK LLOYDS OF LONDON MARINE
INSURANCE COVER WHICH IS FULLY COMPREHENSIVE

WHY FULL RISK INSURANCE?

Without Full Risk Marine Insurance cover....

- your goods are not insured for any damage in transit whatsoever / the onus is on the client to cover the goods, not the Carrier.
- you are not covered for total loss.
- you are not covered in the case of 'General Average' (where the vessel is damaged / engine issues) all parties onboard are liable to costs incurred.
- you are not covered for any injuries or otherwise caused by your cargo whilst in transit.



IT HAPPENS

**WITHOUT COVER THE RISK IS
THE CARGO OWNERS**

ELITE GLOBAL NETWORK

MARKET SPECIALISTS IN KEY MANUFACTURING REGIONS

SPAIN: CASTELLON REGION

- Weekly Container services on three routes with transits of 3, 7 & 14 days
- Weekly Groupage/Pallet services offering, door/door Import & Export services
- Parcel sample Courier services

ITALY: MODENA REGION

- Weekly Container services with transits of 7 & 16 days
- Weekly Groupage/Pallet services offering door/door Import & Export services
- Parcel sample Courier Services
- 20'/30'/40' Container options available

POLAND, CZECH REPUBLIC, TURKEY, VIETNAM, INDIA

- Fully integrated services for the Ceramic trade from other niche trades
- Curtainside deliveries at destination available
- Intermodal services throughout Europe into Ireland & the UK
- Customs Clearance and deferred Vat & Duty payment options



CHINA: FOSHAN REGION

- Twice Weekly services from Shenzhen / Foshan / Xiamen / Qingdao
- Regional offices throughout mainland China
- All co-ordinated through our Hub office in Shanghai
- Groupage / Pallet services
- Origin collections in China as well as clearance and ORC available
- Our office is open from 07:00 so we can deal directly with China before our competitors

+ 100
COUNTRIES

+ 750
PORTS

SPECIALIST SUPPORT TEAM

DEDICATED DEPARTMENT FOR SUPPLY CHAIN SOLUTIONS



ANDREW McMILLAN

MANAGING DIRECTOR

Direct: (353) 1 6521138

Email: andrewmcmillan@leinstershipping.com



ROBERT McMILLAN

DIRECTOR SALES & MARKETING

Direct: (353) 1 6521134

Email: robertmcmillan@leinstershipping.com



SINEAD DALY

CERAMICS SUPPLY CHAIN OPERATIONS

Direct: (353) 1 6521133

Email: sineaddaly@leinstershipping.com



HASLEY KLUBA

IMPORTS

Direct: (353) 1 6521132

Email: hasleykluba@leinstershipping.com



THANK YOU.

THE LEINSTER GROUP

27 Fitzwilliam Square South

Dublin 2

D02 TX60

IRELAND

t: (353) 1 6761626

www.theleinstergroup.com